

Acres & Dollars Impact

2016 COMMODITY CLASSIC



Methodology

- Commodity Classic Registration
- Commodity Classic Surveys
- USDA NASS January 2016
- USDA WASDE March 2016
- USDA ERS December 2015



High Impact

10,772,004 total acres in attendance

- Corn: 3,413,844
- Soybeans: 3,185,684
- Wheat: 2,829,184
- Sorghum: 1,343,292

	<u>Per Farm</u>
Avg. Gross Farm Income:	\$1,513,679
Avg. Equipment Purchases:	\$350,115
Avg. Seed & Chem. Purchases:	\$303,176
Avg. Fertilizer Purchases:	\$270,273



High Impact

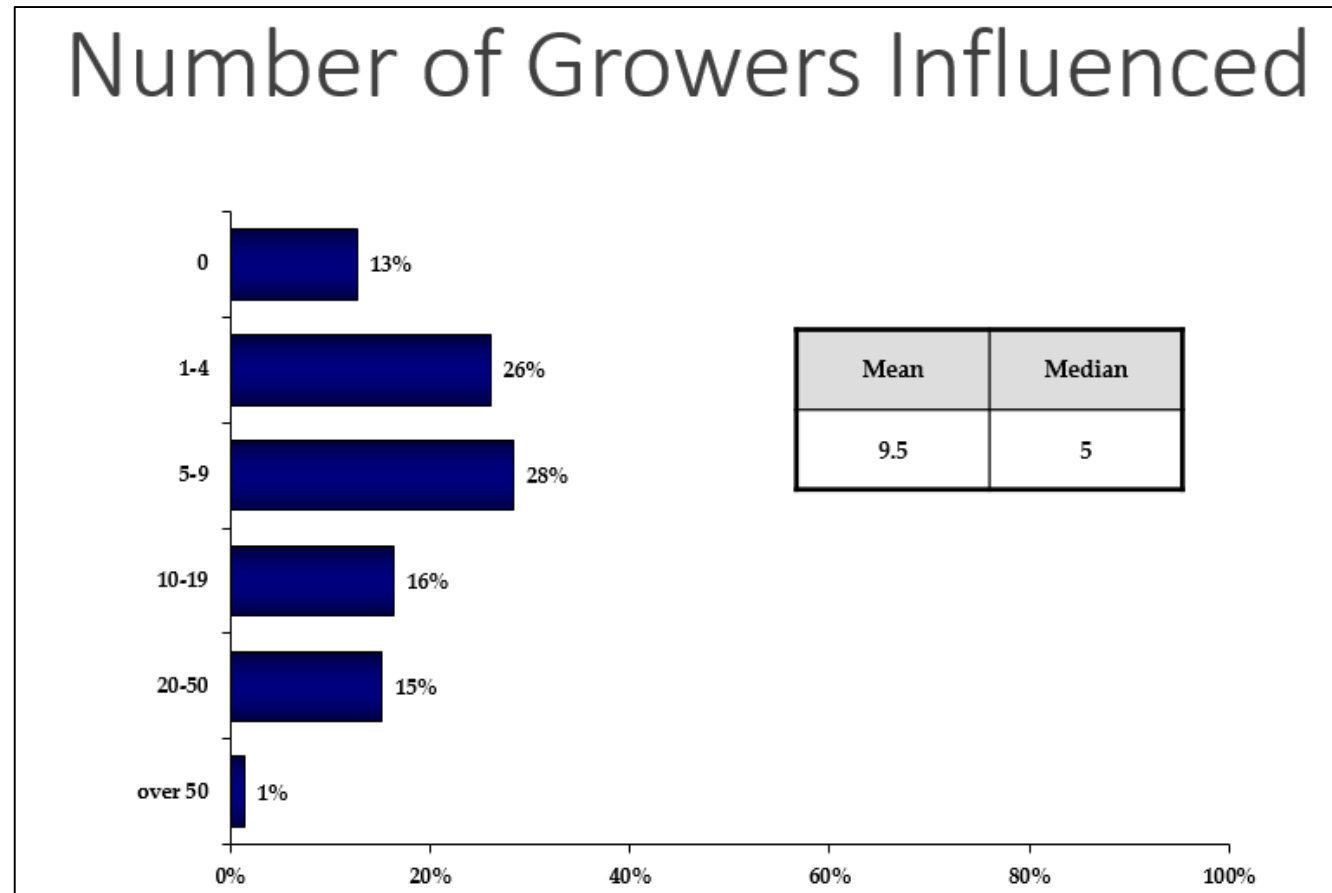
10,772,004 total acres in attendance

- Corn: 3,413,844
- Soybeans: 3,185,684
- Wheat: 2,829,184
- Sorghum: 1,343,292

Total Gross Farm Income:	\$4,317,012,394
Equipment Purchases:	\$998,528,351
Seed & Chem. Purchases:	\$864,656,612
Fertilizer Purchases:	\$770,819,366



Impact Beyond the Event



D9A. How many growers in your area would you say often ask your opinion on new agricultural products and practices?

Source: Commodity Classic 2016 Survey

High Impact *(Factor 5)*

53,860,020 total acres impacted (23%)

- Corn: 17,069,220
- Soybeans: 15,928,420
- Wheat: 14,145,920
- Sorghum: 6,716,460

Total Gross Farm Income:	\$21,585,061,970
Equipment Purchases:	\$4,992,641,754
Seed & Chem. Purchases:	\$4,323,283,058
Fertilizer Purchases:	\$3,854,096,830



High Impact *(Factor 9.5)*

96,289,224 total acres impacted (41%)

- Corn: 32,431,518
- Soybeans: 30,263,998
- Wheat: 26,877,248
- Sorghum: 6,716,460

Total Gross Farm Income:	\$39,495,578,391
Equipment Purchases:	\$8,979,645,263
Seed & Chem. Purchases:	\$7,987,134,148
Fertilizer Purchases:	\$7,066,362,968

